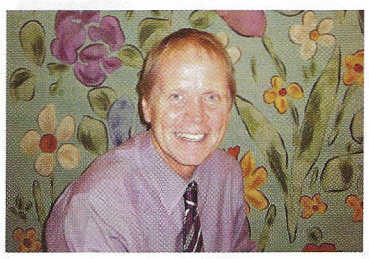


OUT & ABOUT
by Nicole Crews

WHEELERS & DEALERS

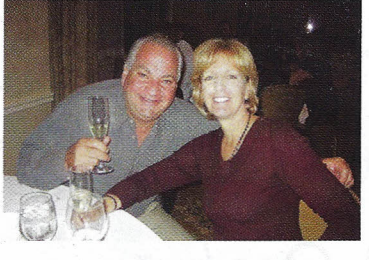
Round and around and around we go. Where the casual industry stops, nobody knows! From Texas to Florida all the way to North Carolina, outdoor furniture manufacturers, suppliers, designers and retailers are putting the wheels in motion when it comes to planning the future. First stop is The Fairmont Hotel in Dallas for the ICFA Board Meeting. Then it's on to Naples for the Furniture/Today Leadership Conference. Next stop is High Point for Showtime – and all of the events of 2012 are right around the corner.



1. Tom Byrnes, owner of Charlotte, N.C.-based retail store Liora Manné Home and director of marketing at indoor/outdoor Liora Manne Textiles said at Showtime, "We're known for our fearless color, and Liora is gifted."



2. Trend Strategy Founder Jane Matteson joins with Swarovski Elements for a second time at Showtime to present five inspirational directions appearing through the fashion, jewelry, accessories, interior design and lighting industries.



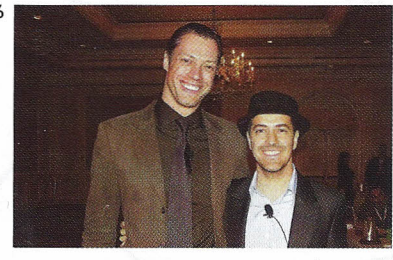
3. Doug and Sharon Sanicola of La Verne, Calif.-based Outdoor Elegance enjoy a terrace-side dinner after the International Casual Furnishings Association board meeting in Dallas.



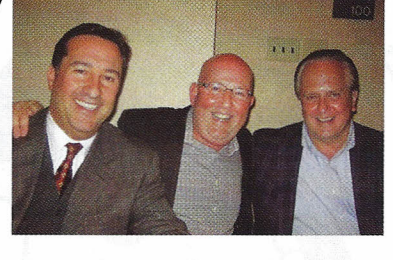
4. From left, Michelle Doy, Agio VP of sales Doug Pepler, Shirley Pepler, Furniture/Today Group President and Publishing Director Kevin Castellani, Tiffany Gaylord and Agio President and CEO Bob Gaylord at the Furniture/Today Leadership Conference cocktail party opener.



5. Casual Living Executive Editor Nicole Crews hangs with the Agio crowd (Tiffany Gaylord and Shirley Pepler) before the awards dinner at the Furniture/Today Leadership Conference.



6. Dr. Andrew Dent of Material ConneXion and internationally known designer Sami Hayek teamed up to combine hot materials and cool designs during the Furniture/Today Leadership Conference. Material ConneXion will be on hand to present the latest in outdoor materials at the Casual Living Conference Feb. 22-24 at the Ritz-Carlton in Sarasota, Fla.



7. Alfresco Home President Joseph Cilio, Casual Living Publisher Norman Hamilton and ICFA Executive Director Joe Logan ham it up for the camera after an informative day of meetings at the Fairmont Hotel in Dallas.



8. Motivational speaker Dan Thurmon, author of *Off Balance On Purpose*, preached professional dexterity to the throng of industry executives at the Furniture/Today Leadership Conference.

